**The Dublin Job: Outcome Form**

Negotiation pair number:

Name of student with the role of the **manager**:

Name of student with the role of the **candidate**:

Is Graham joining McKeown Inc? (please highlight one)

Yes

No

If yes, please indicate your agreed-upon base salary in numeric form:

If yes, please describe your final agreement (including all aspects of the deal) below. Please write clearly.

Manager, on a scale of 1 (extremely negative) to 7 (extremely positive), how did the negotiation affect your relationship with the Candidate?

Candidate, on a scale of 1 (extremely negative) to 7 (extremely positive), how did the negotiation affect your relationship with the Manager?